



R.W. Martin & Sons, Inc.
Automated Laundry Systems



At the Forefront of the Textile Care Industry

R.W. Martin offers integrated solutions proven to significantly improve your plant production capabilities, increase revenue, and, ultimately boost your bottom line.

Productivity. Reliability. Efficiency. Versatility.

Everyday industry professionals face these concerns. At R.W. Martin, we specialize in providing solutions to the challenges you face. A spirit of innovation and dedication to reliability and an unwavering commitment to deliver at every level is the guiding force for our company. Our solutions-oriented focus helps us quickly recognize industry changes and how they affect you. By creatively adapting strategies in response to these changes, we have firmly established ourselves as a leading "solutions provider" in the textile care industry.

Meeting Needs Through Innovative Solutions

Every market has its unique challenges. We have the experience and the resources to resolve critical issues so you may successfully grow your business by:

- *Managing your operating costs without sacrificing quality*
- *Cost efficiently increasing your productivity*
- *Cost effectively improving the versatility of your laundry system*
- *Effectively maximizing equipment uptime*

You have the confidence of knowing you can rely on the talents and contributions of the entire Martin Team to bridge the gap between business challenges and dynamic solutions.

1940 Robert W. Martin drives delivery van for his father's dry cleaning business

1980 Shawn D. Martin joins company

Team-Based Services

R.W. Martin provides you with so much more than quality products. When you call on us, our experienced staff collaborates to develop and deliver the best business solutions. We maximize service to you by providing:

- *Research to assure we understand your unique requirements and expectations*
- *Production analysis and working drawing*
- *Design, engineering and installation services*
- *Field support, including equipment evaluations and service contracts*
- *Repair services from minor work to complete machine rebuilding*
- *Personalized training programs*



R.W. Martin Management Team

The entire staff of R.W. Martin is committed to providing you with a level of personal service that is unmatched in the textile care industry. Our goal is to provide you with innovative capabilities that will help your business grow, utilizing your strengths and focusing on new opportunities to accomplish your plan for progress, success and satisfaction.

Expertise in System Design & Engineering

Given the complexity of the industry, our qualified staff cooperatively and thoroughly researches your requirements and makes sound recommendations to help you achieve your objectives. With our ongoing research of new products and broad experience in various production techniques, we will help you design a plant perfectly fitted to your present and future needs. These careful preparations benefit you in many ways:

- *Analysis of current and projected production requirements ensures long-term effectiveness*
- *Layout drawings provide an indication of how your equipment will be arranged to achieve optimum production results*
- *Consideration of equipment flexibility and compatibility provides a balanced work flow*

Whether you require the design of a new facility or the expansion of a single piece, from concept to implementation, our capabilities assure the most efficient, cost-effective operation possible.



1990 R.W. Martin purchases industrial complex in Ravenna, Ohio for shop/warehouse

1980's R.W. Martin begins offering Stoneman brand pre-owned machinery

Stoneman® Pre-Owned Machinery



A quality pre-owned machine is not so easy to come by. First you need the right contact, one who has a solid reputation in the industry. Stoneman Pre-Owned Machinery has grown to become an internationally respected buyer, seller and broker of laundry equipment. We are a leading nationwide source for quality pre-owned machinery, offering a complete range of machine testing, repair and rebuilding services. We stock hundreds of pieces of quality late-model equipment in every category. And, if you are selling, our worldwide network can move your machinery quickly. We offer customized options to meet your needs whether you are buying or selling.

BUYERS

- *We purchase single pieces or entire plants*

CONSIGNMENT SALES

- *Let us help you sell your equipment*

BROKERING

- *We offer a worldwide network to promptly sell your equipment*

LIQUIDATING

- *We purchase entire plants*

WAREHOUSING

- *Need space? We'll store your excess equipment*

LEASING PROGRAMS

- *We can help find financing for your equipment*

EQUIPMENT APPRAISALS

- *Receive reliable estimates from our experienced professionals*

STONEMAN24-7.COM

- *Browse our extensive online catalog 24 hours a day, 7 days a week*

Stoneman is your hassle-free resource for buying and selling quality pre-owned machinery. Whether you are looking to sell, buy or trade, or if you just need advice, make Stoneman your first choice for reliability and superior service.

Online Convenience – Only From Stoneman

Our doors are always open at www.Stoneman24-7.Com. You can purchase, sell, get a quote, find answers, or simply browse our extensive online catalog 24 hours a day, 7 days a week. It's safe, fast and eliminates the uncertainty of buying and selling pre-owned equipment. The web site is another progressive business tool from R.W. Martin designed to offer you outstanding convenience and service.



2001 Stoneman24-7.Com goes live

1981 First of many contracts to completely renovate laundry facilities

PartsPLUS® – The Right Part. Right Now. PLUS...

R.W. Martin understands the importance of keeping your operation running smoothly. We also appreciate the fact that you want quality replacement parts at the best possible prices with quick delivery. PartsPLUS is our "peace of mind" program offering nationwide service on a diversified parts inventory. This includes both new and new-old-stock parts for most brands of textile care equipment.

PartsPLUS gives you peace of mind, PLUS...

- Extensive Inventory
- Computerized Order Processing
- Same-Day Shipping
- Telephone Support

Experienced parts specialists, plus quality parts and supplies, guarantee dependable service that distinguishes R.W. Martin from other parts suppliers. When you need parts, think PartsPLUS – the right part, right now.

Our 'Peace of Mind'
Program for Your
Equipment.



PartsPLUS® toll-free number: 1.800.635.4363
Direct Parts FaxLine: 330.673.5051



1983 Kevin W. Martin joins company

1968 R.W. Martin & Sons, Inc. is established



Personalized Operator Instruction

Signature SERVICE® – Service. Done. Right.

We are committed to providing you with training and expert support service to help you protect your investments. Your machinery will run smoother and last longer with Signature Service. Our factory trained staff are experts in maintenance and repair of major brands. Access to our service staff is available through our help desk every business day from 8:00 a.m. to 6:00 p.m. (EST), which saves you time and money. Our experienced technicians can instruct your operators in component functions and proper, recommended use of machine controls. We also offer emergency service, preventive maintenance programs and service agreements.

Signature Service is a convenient and economical resource, utilizing three regional service ports. This helps us respond to you cost-effectively and quickly, so your business can run smoothly with little or no downtime. When necessary, service calls can be arranged during off-peak hours to ensure minimal interference with your operations. When you combine Signature Service with our PartsPLUS® program, you can be assured that your machinery will be up and running in no time.

1.800.635.4363



1997 R.W. Martin begins operating under its second generation.

1970 R.W. Martin acquires G.A. Braun distributorship

Technologically Advanced Products and Systems

R.W. Martin keeps you abreast of the latest products and services as they become available. New technologies, computer controls and other introductions help you stay "ahead of the curve." From our fully automated, computer-controlled textile care systems, including integrated material handling systems to stand-alone washing, drying, finishing, and auxiliary plant support products, R.W. Martin helps you customize your plant with the finest equipment on the market. Whatever your needs, R.W. Martin will provide you with product recommendations that continuously achieve high levels of efficiency, quality and durability.

R.W. Martin & Sons, Inc. Automated Laundry Systems

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330.673.7467 (f)
www.rwmartin.com
www.Stoneman24-7.Com

We help you buy....

- Automated Washing Systems
- 250 to 900-lb. Industrial Washer-Extractors and Production Dryers
- 18 to 250-lb. On-Premise Laundry Washers and Dryers
- Top-Load Washers and Matching Dryers
- High-Production Flatwork Finishing Systems
- Automatic Feeders, Folders & Stackers
- Apron, Blanket and Knit Sheet Folders
- Small Piece Folders
- Controls and Software
- Tunnel Finishers and Conveyor Systems
- Material Handling Systems
- Trucks, Carts & Cart Washers
- Stockroom Equipment
- Water Heating, Storage and Pumping Systems
- Water Treatment, Filtration and Recovery Systems
- Steam Generation Systems
- Compressed Air Systems
- Process Operations Reviews
- Plant & Equipment Layout and Design
- Financing and Leasing Options
- Equipment Feasibility Studies
- Replacement Parts & Supplies

R.W. Martin provides the utmost care and attention before, during and after the sale. Second to none in customer service, R.W. Martin is your full-service solutions provider.

1950's Robert W. Martin begins selling machinery and supplies



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